



COMMONWEALTH of VIRGINIA

Motor Vehicle Dealer Board

May 18, 2012

Dear Ms./Mr.:

The purpose of this notification is to inform you of new legislation passed in the Commonwealth of Virginia, effective July 1, 2012. You have received this letter due to the fact that your company may be directly impacted. A summary of Virginia Code § 46.2-618 (B), as well as a copy of the new legislation has been enclosed for your review.

The Motor Vehicle Dealer Board (MVDB) regulates and oversees all new and used motor vehicle dealers in the Commonwealth of Virginia, and much of our responsibility lies in educating and regulating the motor vehicle dealer community. To that end, the MVDB requests you and other interested parties familiarize yourself with the new legislation that impacts motor vehicle dealership surety bond holders in the Commonwealth of Virginia.

Here is a brief summary of the impact to surety bond holders:

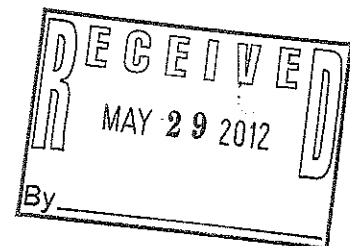
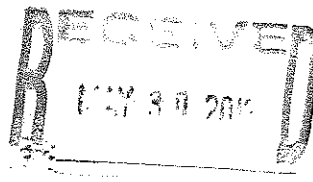
- Allows recovery against the dealer's surety bond to include attorney fees.
- Increases from \$20,000 to \$25,000, the maximum claim that can be paid to a single claimant.
- Beginning January 1, 2013, and on January 1 of each year thereafter, the maximum award amount will automatically adjust future maximum claim amounts to keep pace with inflation.
- A change in the law provides a means by which a court could order the floor planner (financial third party holding the title) who is claiming a security interest to, and holding the title of the vehicle purchased from a dealer, to surrender the title to the purchaser. Furthermore, the court would be authorized to award attorney fees to the purchaser (consumer) that would be paid by the floor planner (financial party holding the title) who is holding the title.

To receive notification on the CPI indexed annual increase each year, please respond with a contact person, address, and preferred method of notification to whom we may send correspondence.

If there are any questions, comments, or correspondence regarding this notice, please contact: Ann Majors ann.majors@mvdb.virginia.gov, or call 804-367-1100 x 3016. www.mvdb.virginia.gov

Regards,

Bruce Gould
Executive Director



BG/am
Enclosures

2201 West Broad Street • Suite 104 • Richmond, Virginia 23220
Telephone: (804) 367-1100 Fax Number: (804) 367-1053

VIRGINIA ACTS OF ASSEMBLY -- 2012 SESSION

CHAPTER 119

An Act to amend and reenact §§ 46.2-618, 46.2-1527.1, 46.2-1527.2, and 46.2-1527.5 of the Code of Virginia and to amend the Code of Virginia by adding in Article 4 of Chapter 6 of Title 46.2 a section numbered 46.2-654.1, relating to possession of vehicle titles, the Motor Vehicle Transaction Recovery Fund, and bonding of motor vehicle dealers.

[S 421]

Approved March 6, 2012

Be it enacted by the General Assembly of Virginia:

1. That §§ 46.2-618, 46.2-1527.1, 46.2-1527.2, and 46.2-1527.5 of the Code of Virginia are amended and reenacted and that the Code of Virginia is amended by adding in Article 4 of Chapter 6 of Title 46.2 a section numbered 46.2-654.1 as follows:

§ 46.2-618. When unlawful to have in possession certificate of title issued to another; remedy of purchaser against persons in possession of title of vehicle purchased from dealer.

A. It shall constitute a Class 1 misdemeanor for any person in the Commonwealth to possess a certificate of title issued by the Commissioner to a person other than the holder thereof, unless the certificate of title has been assigned to the holder as provided in this title. This section, however, shall apply neither to secured parties who legally hold certificates of title as provided in this title nor to the spouse of the person to whom the certificate of title was issued.

B. When a purchaser of a motor vehicle is unable to obtain the title for such vehicle because the motor vehicle dealer who sold the vehicle to the purchaser is no longer engaged in business in the Commonwealth as a dealer as defined in § 46.2-1500, 46.2-1900, 46.2-1992, or 46.2-1993 and the purchaser must petition a court of competent jurisdiction to direct that a person other than the dealer holding the title to release the title to the purchaser, the Court may order the title be released to the buyer if the court finds that the purchaser has a right to the title superior to that of the person holding the title under the laws of the Commonwealth. The court may also, upon finding that the person holding the title must release it, award reasonable attorney fees, expenses, and costs incurred by the purchaser in making the petition to the court.

§ 46.2-654.1. Temporary registration issued for purchasers of motor vehicles from motor vehicle dealers who are no longer engaged in business and title is held by person other than dealer.

The Department may issue a temporary registration to any purchaser of a motor vehicle who is unable to obtain the title for such vehicle because the motor vehicle dealer who sold the vehicle to the purchaser is no longer engaged in business in the Commonwealth as a dealer as defined in § 46.2-1500, 46.2-1900, 46.2-1992, or 46.2-1993 and the title is held by a person other than such dealer.

§ 46.2-1527.1. Motor Vehicle Transaction Recovery Fund established.

All fees in this article shall be deposited in the Motor Vehicle Transaction Recovery Fund, hereinafter referred to in this article as "the Fund." The Fund shall be a special fund in the state treasury to pay claims against the Fund and for no other purpose provided that any such payment does not result in a negative balance of the Fund, except the Board may expend moneys for the administration of this article up to the maximum amount authorized for consumer assistance in the general appropriation act, provided the amount expended for administration does not result in a balance of the Fund of less than \$250,000. The Fund shall be used to satisfy unpaid judgments, as provided for in § 46.2-1527.3. Any interest income shall accrue to the Fund. The Board shall maintain an accurate record of all transactions involving the Fund. ~~The minimum balance of the Fund shall be \$250,000. In order to maintain the minimum Fund balance, the Board may levy a special assessment on all dealers participating in the Fund to pay claims against the Fund and to maintain a minimum Fund balance that is in its judgment adequate. The Board may choose to await a positive balance in the Fund to pay claims ready for payment in chronological order, provided such claims do not go unpaid for more than 60 days.~~

Every applicant renewing a motor vehicle dealer's license shall pay, in addition to other license fees, an annual Fund fee of \$100, and every applicant for a motor vehicle salesperson's license shall pay, in addition to other license fees, an annual Fund fee of \$10, prior to license issue. However, annual Fund renewal fees from salespersons shall not exceed \$100 per year from an individual dealer. These fees shall be deposited in the Motor Vehicle Transaction Recovery Fund.

Applicants for an original motor vehicle dealer's license shall pay an annual Fund fee of \$250 each year for three consecutive years. During this period, the \$250 Fund fee will take the place of the annual \$100 Fund fee.

In addition to the \$250 annual fee, applicants for an original dealer's license shall have a \$50,000 bond pursuant to § 46.2-1527.2 for three consecutive years. Only those renewing licensees who have not been the subject of a claim against their bond or against the Fund for three consecutive years shall pay

the annual \$100 fee and will no longer be required to pay the \$250 annual fee or hold the \$50,000 bond.

In addition to other license fees, applicants for an original Certificate of Dealer Registration or its renewal shall pay a Fund fee of \$60.

The Board may suspend or reinstate collection of Fund fees.

The provisions of this section shall not apply to manufactured home dealers as defined in § 36-85.16, T&M vehicle dealers as defined in § 46.2-1900, trailer dealers as defined in § 46.2-1992, motorcycle dealers as defined in § 46.2-1993, and nonprofit organizations issued certificates pursuant to subsection B of § 46.2-1508.1.

The provisions of this section shall not apply to applicants for the renewal of a motor vehicle dealer's license where such applicants have not been the subject of a claim against a bond issued pursuant to § 46.2-1527.2 or against the Fund for three years and such applicants elect to maintain continuous bonding pursuant to Article 3.2 (§ 46.2-1527.9 et seq.) of this chapter. Such applicants shall not participate in the Fund and shall be exempt from the payment of any Fund fees.

§ 46.2-1527.2. Bonding requirements for applicants for an original license.

Before the Board shall issue to an applicant an original license, the applicant shall obtain and file with the Board a bond in the amount of \$50,000. The bond shall come from a corporate surety licensed to do business in the Commonwealth and approved by the Attorney General. The bond shall be conditioned on a statement by the applicant that the applicant will not practice fraud, make any fraudulent representation, or violate any provision of this chapter in the conduct of the applicant's business. The Board may, without holding a hearing, suspend the dealer's license during the period that the dealer does not have a sufficient bond on file.

If a person suffers any of the following: (i) loss or damage in connection with the purchase or lease of a motor vehicle by reason of fraud practiced on him or fraudulent representation made to him by a licensed motor vehicle dealer or one of the dealer's salespersons acting within his scope of employment, (ii) loss or damage by reason of the violation by a dealer or salesperson of any provision of this chapter in connection with the purchase or lease of a motor vehicle, or (iii) loss or damage resulting from a breach of an extended service contract entered into on or after the effective date of this act, as defined by § 59.1-435, that person shall have a claim against the dealer and the dealer's bond, and may recover such damages as may be awarded to such person by final judgment of a court of competent jurisdiction against the dealer as a proximate result of such loss or damage up to but not exceeding ~~\$20,000~~ \$25,000, from such surety, who shall be subrogated to the rights of such person against the dealer or salesperson. The liability of such surety shall be limited to actual damages *and attorney fees*, and shall not include any punitive damages ~~or attorney fees~~ assessed against the dealer or salesperson. *Effective January 1, 2013, and on January 1 of each year thereafter, the amount which may be awarded against such bond to any person as a result of loss or damage to that person as provided in this section shall be increased by the percentage increase over the most recently available unadjusted 12-month period in the Consumer Price Index for used cars and trucks, as published by the U.S. Bureau of Labor Statistics or any successor index. In the event that this index decreases over any such 12-month period, there shall be no change in the amount that may be awarded.*

In those cases in which a dealer's surety shall be liable pursuant to this section, the surety shall be liable only for the first \$50,000 in claims against the dealer. Thereafter, the Fund shall be liable for ~~the next \$50,000 amounts in excess of the bond up to the amount that may be paid out of the Fund, less the amount of the bond~~, in those cases in which the Fund itself may be liable. The aggregate liability of the dealer's surety to any and all persons, regardless of the number of claims made against the bond or the number of years the bond remains in force, shall in no event exceed \$50,000.

The dealer's surety shall notify the Board when a claim is made against a dealer's bond, when a claim is paid and when the bond is cancelled. Such notification shall include the amount of a claim and the circumstances surrounding the claim. Notification of cancellation shall include the effective date and reason for cancellation. The bond may be cancelled as to future liability by the dealer's surety upon 30 days' notice to the Board.

§ 46.2-1527.5. Limitations on recovery from Fund.

The maximum claim of one judgment creditor against the Fund based on an unpaid final judgment arising out of any loss or damage by reason of a claim submitted under § 46.2-1527.2 or 46.2-1527.3 involving a single transaction shall be limited to ~~\$20,000~~ \$25,000, including any amount paid from the dealer's surety bond, regardless of the amount of the unpaid final judgment of one judgment creditor. *Effective January 1, 2013, and on January 1 of each year thereafter, the amount that may be awarded to any person as a result of loss or damage to that person as provided in this section shall be increased by the percentage increase over the most recently available unadjusted 12-month period in the Consumer Price Index for used cars and trucks, as published by the U.S. Bureau of Labor Statistics or any successor index. In the event that this index decreases over any such 12-month period, there shall be no change in the amount which may be awarded.*

The aggregate of claims against the Fund based on unpaid final judgments arising out of any loss or damage by reason of a claim submitted under § 46.2-1527.3 involving more than one transaction shall

be limited to ~~\$100,000~~ *four times the amount that may be awarded to a single judgment creditor*, regardless of the total amounts of the unpaid final judgments of judgment creditors.

However, aggregate claims against the Fund under § 46.2-1527.2 shall be limited to ~~\$50,000~~ *the amount that may be paid out of the Fund under the preceding paragraph less the amount of the dealer's bond* and then only after the dealer's ~~\$50,000~~ bond has been exhausted.

If a claim has been made against the Fund, and the Board has reason to believe that there may be additional claims against the Fund from other transactions involving the same licensee or registrant, the Board may withhold any payment from the Fund involving the licensee or registrant for a period not to exceed the end of the relevant license or registration period. After this period, if the aggregate of claims against the licensee or registrant exceeds ~~\$100,000~~, a total of ~~\$100,000~~ *the aggregate amount that may be paid from the Fund under this section*, then such amount shall be prorated among the claimants and paid from the Fund in proportion to the amounts of their unpaid final judgments against the licensee or registrant.

However, claims against motor vehicle dealers and salespersons participating in the Motor Vehicle Transaction Recovery Fund pursuant to § 46.2-1527.2 shall be prorated when the aggregate exceeds \$50,000. Claims shall be prorated only after the dealer's \$50,000 bond has been exhausted.

On receipt of a verified claim filed against the Fund, the Board shall forthwith notify the licensee or registrant who is the subject of the unpaid judgment that a verified claim has been filed and that the licensee or registrant should satisfy the judgment debt. If the judgment debt is not fully satisfied 30 days following the date of the notification by the Board, the Board shall make payment from the Fund subject to the other limitations contained in this article.

Excluded from the amount of any unpaid final judgment on which a claim against the Fund is based shall be any sums representing (i) interest, (ii) punitive damages, and (iii) exemplary damages. Awards from the Fund shall be limited to reimbursement of costs paid to the dealer for all charges related to the vehicle including without limitation, the sales price, taxes, insurance, and repairs; other out of pocket costs related to the purchase, insuring and registration of the vehicle, and to the loss of use of the vehicle by the purchaser.

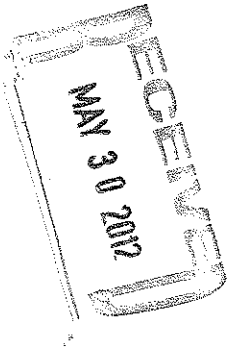
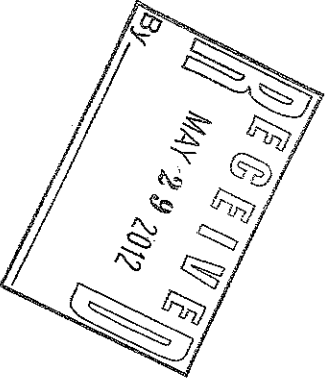
If at any time the Fund is insufficient to fully satisfy any claims or claim filed with the Board and authorized by this article, the Board shall pay such claims, claim, or portion thereof to the claimants in the order that the claims were filed with the Board. However, claims by retail purchasers shall take precedence over other claims.

MVDB

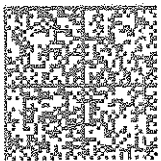
Motor Vehicle Dealer Board

COMMONWEALTH OF VIRGINIA

2201 West Broad Street, Suite 104
Richmond, Virginia 23220



SURETEC INSURANCE COMPANY
ATTN: CLAIMS MANAGER
952 ECHO LN STE 450
HOUSTON, TX 77024-2815



UNITED STATES POSTAGE
02 1M
000 800 6903
MAY 18 2012
MAILED FROM ZIP CODE 23075
\$00.450
FIRST CLASS

779 NFB 1 911C 00 09/23/12
NOTIFY SENDER OF NEW ADDRESS
SURETEC
1330 POST OAK BLVD STE 1100
HOUSTON TX 77056-9309
BC: 77056930975 *0750-10919-19-45

77024281569075

bbbbb